

# MORE reasons to partner with us

Group practice can offer an attractive transition option for dentists regardless of their stage in their professional career. They may be tired of dealing with insurance companies, staffing issues, or other management headaches commonly associated with practice ownership. Perhaps they would like more freedom outside the office, or conversely, they've built a successful practice and are starting to think about taking a first step toward retirement. Dentists can have more with American Dental Partners and its affiliate partners.

## MORE INDEPENDENCE

than any other DSO in the nation — no quotas or misalignment of incentives. Maintain patient care integrity.

## MORE QUALITY CARE

Focus on the patient first.

## MORE TECHNOLOGY

Modern, state-of-the-art facilities and equipment.

## MORE SUPPORT

Proven marketing strategies. Eliminate financial risk and gain negotiating power with insurance companies and vendors.

## MORE GROWTH

Ownership opportunities, personal and professional development, and a leadership institute.

## MORE TIME

Flexible schedules and coverage during time off.

## MORE CONFIDENCE

Make better decisions with mentorship and peer-to-peer advice and review.

## MORE BENEFITS

Healthcare and malpractice insurance and 401(k) packages.

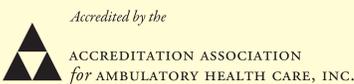


## American Dental Partners At-A-Glance

FOUNDED

**1995**

VALUED PARTNERS SINCE THE BEGINNING

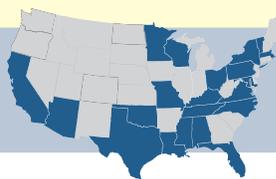


GIVING BACK — ADPI FOUNDATION **501(c)**

DOCTOR RETENTION RATE 5+ YEARS **93%**

HYGIENIST RETENTION RATE 5+ YEARS **91%**

### FAMILY OF AFFILIATES



STATES **22**

DENTAL OFFICES **300**

FULL-TIME DENTISTS **600+**

MARKETS **33**



# MORE Real Connections

## Dr. Candelaria Rodriguez PARTNER SINCE 2012

"I think there is a huge misconception that we are corporate dentistry. We do have protocols that we've developed because we know what works. I truly feel that I am my own practice within a group practice. We have the benefits of sole proprietorship, with the added security of a larger company supporting us. I have a good amount in my 401(k) and have always appreciated my employers match program. It's another great way for me to save for retirement. I also have more personal time. I love my job, but my kids are my world and with my group I have been able to find a good balance. The advantage is really getting to spend time with my children, and knowing my practice is still going to be up and running when I return from a day off or a longer vacation."

**QUESTIONS? Email [carodriguez@amdpi.com](mailto:carodriguez@amdpi.com)**



**LESS HEADACHES WITH STAFF**

**MORE PERSONAL TIME**

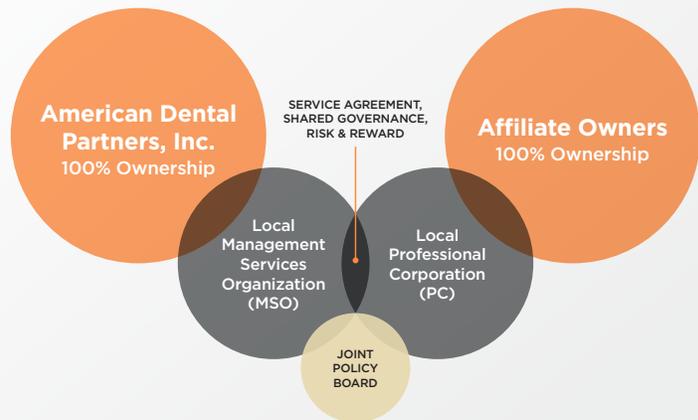
**EASE OF WORKING WITH INSURANCE COMPANIES**

## Expect MORE from Group Practice

We are fundamentally different than other groups. There is truly no share control. Other groups can force a Doctor Owner to sell their shares if performance is lagging behind. They mention no quotas, but they can fall back on joint share control to meet their objectives. At American Dental Partners, no share control helps eliminate misaligned incentives and quotas, which helps maintain the highest integrity of patient care. This guarantees the dentist's true clinical independence.

"In all other group models, you have to please them. In the American Dental Partners model, we have to please you."

**KEVIN TREXLER, CEO, AMERICAN DENTAL PARTNERS**



### OUR MODEL GUARANTEES CLINICAL INDEPENDENCE.

The Affiliate Owners are a local, independent professional corporation that establishes a service agreement and a joint policy board with our local management services organization. Dentists of affiliated practices have control over clinical decision-making and patient care.

## Let's Talk MORE



American Dental Partners is changing the way dentists think about group practice. We are passionate about patient care and want to partner with like-minded dentists. We are interested in expanding our provider base and growing our presence in the regions we serve. If you have a practice or practices in our areas that would benefit from becoming a partner, please contact us today!

**For more information, email [connect@amdpi.com](mailto:connect@amdpi.com) or call 800-838-6563.**



401 Edgewater Place, Suite 430, Wakefield, MA 01880 / [amdpi.com](http://amdpi.com)